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GLwand
building intelligent Oracle GL workbooks

Do your Oracle Finance Reporting in Excel

ORACLE PARTNER

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Agenda

- Current Reporting Challenges
- GL Wand
  - Architecture
  - Brief product history
- FSG Converter
- Why Excel?
- Reports Wand
- **Live Demonstration**
- Current Customers
- Why choose GL Wand?
- Questions & Answers

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Current

Reporting cycle

Define → Execute → Review → Distribute

ORACLE Applications → ORACLE Applications → Microsoft Office Excel → Microsoft Office Excel

- Finance users demand highly productive review, modelling and distribution interface.
- Have MS Excel on desktop and can use it.

Microsoft Office Excel

Many organizations employing dual Oracle & Microsoft strategies

Monthly Reporting

- Changing requirements
- Specialist FSG skills
- FSG limitations
- Loss of productivity

Ad hoc Enquiries

- Time to log on
- Time to query
- Time to convert to distribute
- User frustration

Oracle Excel integration

- Manual refresh process / retype
- Iterative
- Loss of productivity
- User frustration

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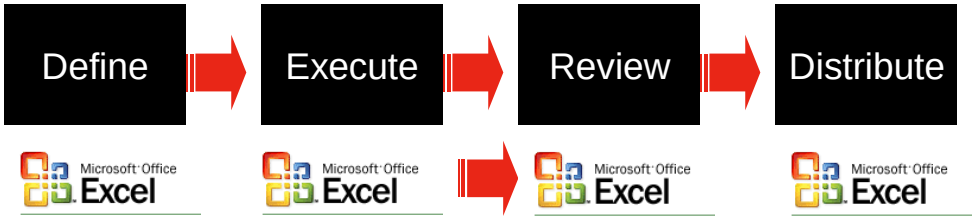
GL Wand

Reporting cycle



- Proven reporting tool built around finance role in organizations running Oracle Applications
- Installs in minutes
- Easy to use

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Monthly Reports

GLwand

- Use custom functions to retrieve balances
- Copy / Paste to edit report definitions
- Highly productive

Ad hoc Enquiry

GLwand

- Fast query to resolution
- Drill to details
- Distribute information
- Reduced frustration

Oracle Excel integration

GLwand

- HTTP connect direct Oracle DB
- Apps sign on / security
- Range / Sheet / Workbook refreshable on demand
- Cells refreshed in place

ORACLE Applications

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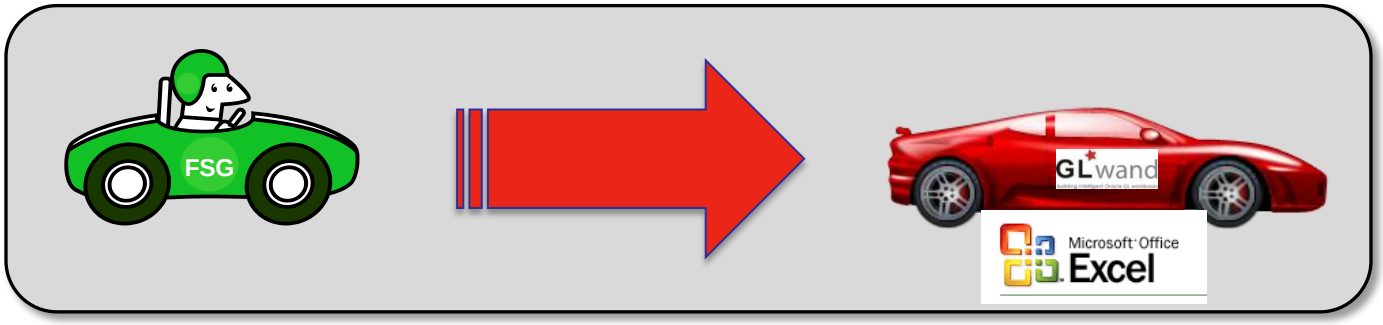
FSG Converter



- **Rapid ROI**
  - Real time reports using Dynamic Functions
  - Rapid User Adoption
  - Higher productivity throughout the reporting cycle
- **Superior User Experience**
  - Easy to use
  - GL Wand is fast and allows drilldown to detail as needed
- **Low risk:**
  - Excel is the "Real deal" (Non-excel or even excel-like solutions are often rejected by users as not the real thing)
  - Free trial before buying
- **Leverage Existing Investments:**
  - Excel is already licensed, installed and supported on the desktop.
  - Oracle 11i / R12 is configured and secure. GL Wand detects this setup.

New 3.90

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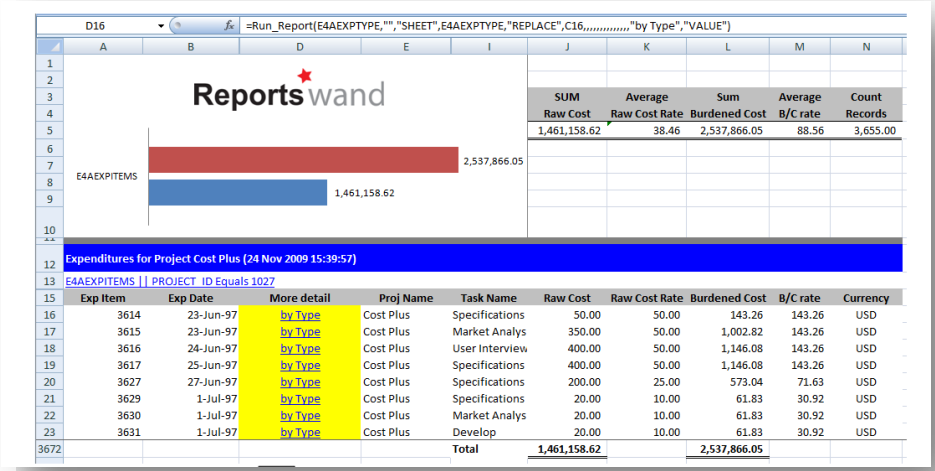
Why Excel?

- **Flexible** – has inherit flexibility to meet changing needs
- **Worksheets** - Used as the working space for data from multiple reports or sources
- **Collaboration** - Used extensively to collaborate & exchange data with others
- **Limited training** - Excel skills abound, little training is needed
- **Consistent** - Supports org's existing MS Excel investments
- **Success** - Users willing and able to make Excel based solutions successful!



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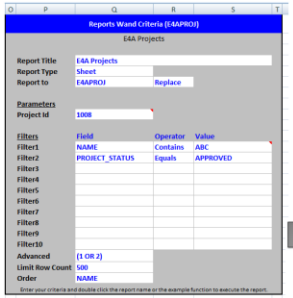
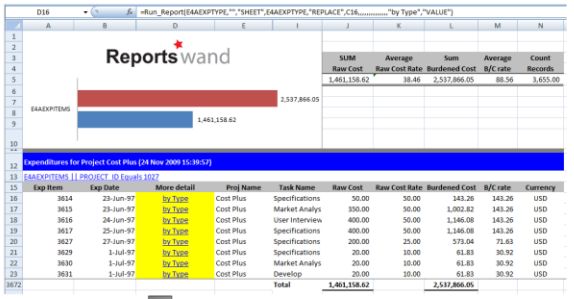
Reports Wand

- **Excel** based **reporting**
- **Add-on** to GL Wand
- For **any** Oracle EBS data
- Run own **SQL** queries
- Use **full Excel** formatting, pivot, table formulae & charts
- **Browse** data, **drill** to detail
- Build reports in **final format** and simply **refresh**
- Apply 11i/R12 **security**



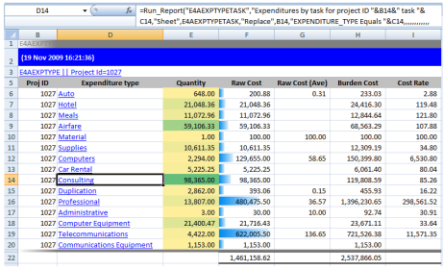
BASIC LEVEL

User can modify parameters, filters or options on a Criteria Sheet and execute the report



ADVANCED LEVEL

Users can double click links to execute new reports based on relative values contained in the current report.



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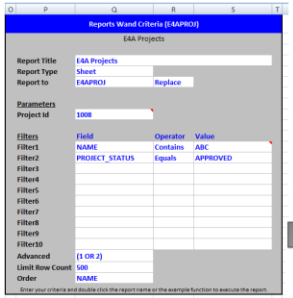
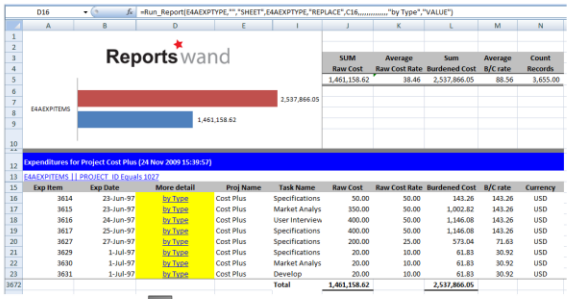
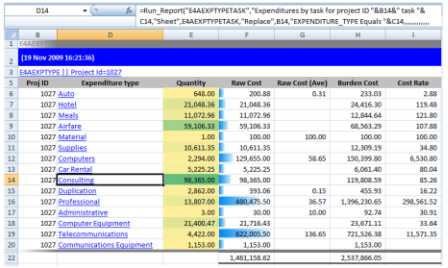
Use Cases

Examples

- **Optimize**– a key business process by providing the right information in the right format quickly and easily (and refreshable)
- **Meet very complex reporting needs**- Meet even the most complex of requirements using the report building components comprising custom SQL, Run Report Functions, Report Layouts, Excel Power
- **Extend GL Wand-** extend standard GL Wand balance, journal or sub ledger drill downs to user defined views.
- **Do Historical analysis-** Save previous data and then report 'across' reports.







"Reports Wand is an awesome tool! I like where it's going"

Derik Tran, Project Delivery Manager, Tetra Tech Inc

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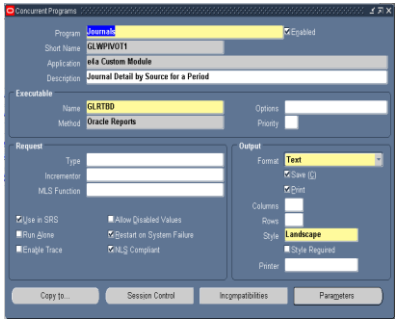
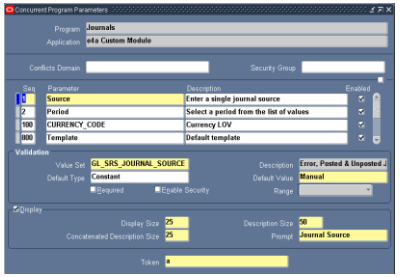
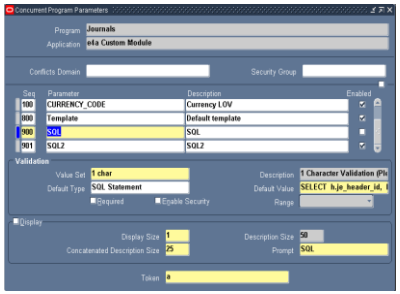
IT likes...

- **Small footprint-** No additional hardware, or even Tables as definitions stored in Oracle's concurrent programs definition repository
- **Efficient SQL-** 'Report Definitions' contain SQL created using your tool of choice or handcrafted.
- **Save IT time-** allow end users to customize and control the layout and format of multiple report variants
- **Leverage Oracle** – reuse existing usernames, password, security rules and apply Oracle value sets to queries.
- **Limit depth** of query by requiring user entered run time parameters
- **Limit** breadth of users by sharing Reports to existing Oracle responsibilities
- **Limit row level data** by enforcing segment value security rules to limit the rows to only the allowable CCID's.







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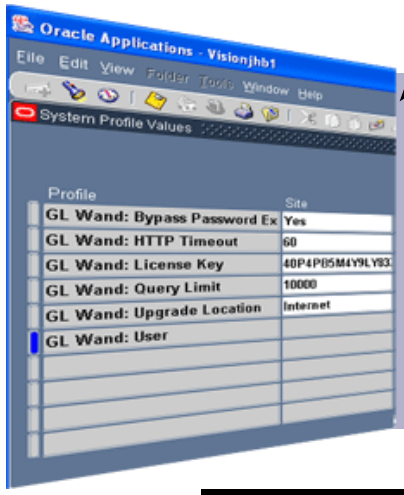
Architecture

Central Profile Options

Proven!

Java Servlet Option

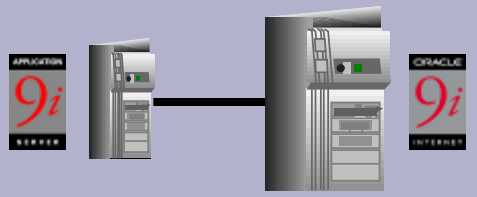
Excel Add-in



ORACLE Applications

Client PC

Oracle Application Server



Oracle Database Server

Connection URL

Read only access

Session Id = GL Wand

WAN support

HTTP (s) Connection

Remote PC upgrades

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History

E-business suite	11.5.7 – 11.5.9	11.5.10		12
Connectivity options	DB package	DB package	Java Servlet	Java Servlet
GL Wand versions Compatible	**3.30 / 3.50**	**3.30 / 3.50 / 3.80**	**3.50 / 3.80**	**3.50/ 3.80**
MS Office requirements	Office 2000 Office 2003 Office 2007	Office 2000 Office 2003 Office 2007		Office 2000 Office 2003 Office 2007

Brief product history

Mar-03	Proof of concept released
Sep-04	First sale to Schroders Investment Corporation
Jan-06	GL Wand 3.00 series released with HTTP framework
Jun-06	GL Wand 3.10 Subleger drill downs, many enhancements
Feb-07	GL Wand 3.20 Twenty Three New features including Office 2007 support
Aug-07	GL Wand 3.30
Dec-07	GL Wand 3.50
Oct-08	GL Wand 3.86
Jul-09	GL Wand 3.90 FSG Converter!
Dec-09	GL Wand 4.00 Reports Wand

New 4.00

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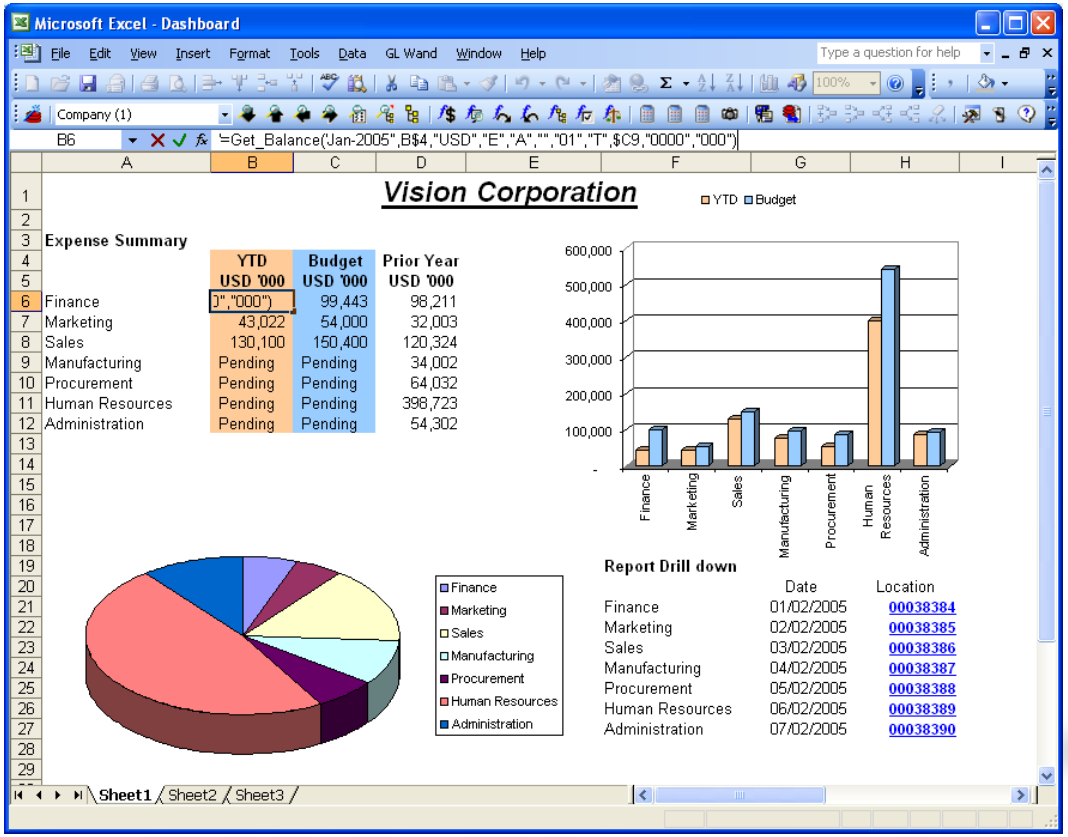
Demonstration



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Customers

Adcock Ingram
Al Fahim Enterprises
Auscott Limited
Australian Prudential Regulation Authority (APRA)
Australian Red Cross Blood Service
Avista Corp
Avtec Limited
Bank of Scotland Treasury
Bartter Enterprises Pty Ltd
Bateman Projects Limited
Bossini Enterprises Limited
Brick Warehouse
Capital Finance Australia Limited
Cell C (Pty) LTd
Clark County
Cochlear Ltd
Coogee Chemicals
Department of Indigenous Affairs (DIA)
Destination Hotels & Resorts
DHL Excel Supply Chain Singapore Pte Ltd
Edgars Consolidated Stores Ltd
Ellerine Furnishers (PTY) Ltd
Epol a Division of Rainbow Farms
Euramax Exterior Products
Gallardo
Geratech
GFI Group Inc

Harmony Gold Mining Pty Ltd
HBO Films
Indianapolis Airport Authority
Insurance Commission of Western Australia (ICWA)
Integro Insurance Brokers
Internet Solutions
ITV Plc
JSC Severstal
Kawasaki Kisen Kaisha, Ltd. (K
Knapp
KPMG
Lancashire County Council
Lancashire Fire & Rescue
Lancashire Police Authority
Louisville Metro Government
MasterCard International
MB Petroleum Services LLC
Mediacom Communications Corp
MediMedia
Metrobus
Multiplex Limited
National Health Laboratory Service
NATO CIS Services Agency
Network Ten
Nextel Communications Argentina SA
North-West University
Optium Corporation

Paramount Citrus Association (PCA)
Paramount Farms
Parliament of Victoria
PAS Technologies
Perry Equipment Corp
Red Rock Consulting Pty Ltd
Roll International
Rural Ambulance Victoria
Samim
SARCC
Schroders Investment Management Limited
Schweitzer Mauduit Intl Inc
SITA (Pty) Ltd
South African Tourism
The British Library
The University of Melbourne
Tiger Management Services
Tourism Australia
University of Johannesburg
University of the Witwatersrand
University of Western Sydney
Vodacom (Pty) Ltd
VW Credit Inc
Wesbank
Wesfarmers Energy Limited
Wesfarmers Premier Coal Limited
Wyndham Hotels and Resorts

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Why GL Wand

1) **Easy to install and use.** Developed for Oracle EBS customers only. Simple Central profile options in Oracle. Detects your GL setup including your existing segment hierarchies.	ORACLE E-BUSINESS SUITE 11i friendly	Test for yourself in the trial.
2) **Report data always = Oracle EBS data.** GL Wand is fast and will always show the same as Oracle. No PC Cache involved.		Test refresh performance direct from Oracle in trial
3) **Lower cost of ownership.** Easy PC maintenance with modern Http architecture. No odbc connections, no TNS names, no Sql Net. Automatic version upgrades via internet.		Ask technologists to review the architecture and desktop install.
4) **Secure.** GL Wand uses Oracle EBS usernames & password and enforces Oracle's security rules. No separate desktop components to maintain security and user license keys. Supports HTTPS.		Test for yourself in the trial.
5) **Proven global product support.** Many Oracle customers on GL Wand around the globe. Multiple timezones / languages supported.		Ask our other global customers. Test us in trial.
6) **Proven remote report development services** and training services available. No implementation needed!		Choose to do it yourself or ask us to assist
7) **Try before you buy.** Due to the simple installation process, it is possible to be up and running in trial mode in minutes.		Low risk purchase.

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Next steps

- In house 30 day trial
  - Unlimited users
  - Install .msi add-in (PC)
  - Run script to load DB package
  - Configure URL
  - Logon with GL Wand
  - Request a trial key
  - Use Report wizard to build report

PC Install → Trial on our online Vision (Proxy server permitting) → Server side Install → Full Trial on your server → Buy

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Questions

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Thank You

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